

# **ONGOING PROJECT**

## Nursery Industry Communications Program

Project code: NY22000

Funded by your Nursery R&D Levy through Hort Innovation Delivered by Greenlife Industry Australia (GIA) Project duration: 2022–2026

## What's in it for you?

This project exists to make levy-funded work easier to access, easier to understand, and more useful in your day-to-day business.

It keeps you informed about what the levy is funding – and why it matters. It gives you a say in national conversations and helps ensure that levy investment delivers practical value on the ground.

If you've ever read a Nursery Paper, opened a case study, scanned an email update or shared a social post from Greenlife Industry Australia, you've already seen this project in action.

#### What the project delivers

The program produces and promotes a steady stream of content designed to help growers make informed decisions, stay up to date, and connect with what's happening across the industry.

#### Key outputs include:

- · Monthly email updates covering news, trends and levy-funded projects
- Nursery Papers that translate technical information into practical advice
- Case studies featuring real nurseries and real results (written and video)
- Media coverage across national and trade outlets





- Podcasts and social content to reach growers where they are
- Levy Payer Toolkit a plain-English explainer of how the levy works
- Conference sessions designed to inform and listen

This content is distributed nationally and supported by partnerships with state associations to extend reach and relevance.

## So what? What's changed?

This is not just a communications project. It's a shift in how levy investment is understood, supported and used.

#### Results include:

- 43% of national conference attendees reported clearer understanding of the levy and its value
- nursery paper readership increased 577%, reflecting strong demand for grower-relevant technical content
- media coverage reached 35 outlets, reframing the levy as a strategic investment not just a cost
- social engagement grew sharply, with Facebook and LinkedIn interaction up more than 250%
- state and regional associations are actively re-using project content in their own communications.

These are signs that growers are not just being reached – they're paying attention, getting involved and seeing value.

### Why this matters

The levy can only deliver value if it's understood and used. This program helps ensure that growers don't miss out – and that levy-funded research, tools and services are seen, shared and applied.

It's about visibility, trust and impact. And it's how we make sure levy investment delivers real-world returns.

#### Learn more

Check out <a href="https://greenlifeindustry.sgroup.dev/what-we-do/communications-program">https://greenlifeindustry.sgroup.dev/what-we-do/communications-program</a>

